



MDC Associates, Inc.
180 Cabot Street
Beverly, MA 01915 USA
www.mdcassoc.com

CAREER OPPORTUNITY

Training Specialist, Point-of-Care Diagnostics

Position

We are looking for a reliable and dependable Training Specialist to join MDC Associates' Training Services team. In this role you will provide remote video training on Point-of-Care (POC) diagnostic analyzers to medical professionals performing patient testing with these analyzers. Once trained, you will be asked to perform on average 3 trainings per day and log information on those training in both MDC and client databases. Eventually there may be opportunities to engage more directly with our POC analyzer clients to develop new training programs for novel analyzers coming to market.

Successful candidates will be comfortable presenting scientific and medical concepts in a public forum to medical professionals. You will be highly organized and be a good listener to understand customer questions and answer them effectively based on your knowledge and training. If you enjoy working helping medical professionals address patient care challenges and if you are organized, reliable and open to constructive feedback to help you learn and grow you will be very successful at MDC.

About MDC Associates

For over 30 years MDC has helped innovators and entrepreneurs bring In Vitro Diagnostics (IVD) and Medical Devices to market that impact the lives of millions of patients around the world, every year. Our mission is to continue to support these innovators by applying our expertise in Regulatory Affairs, Quality Systems, Training, and other consulting services to help them launch new advances that promote and protect the health of our global and local communities. See more at www.mdcassoc.com

By joining MDC you will experience opportunities to grow your skillset and advance your career in a culture where we value everyone, and where we know our success is directly tied to your success. We hope you take the next step to explore your opportunity at MDC by applying for this position.

Location

Beverly, Massachusetts

Offices are within easy walking distance from the Beverly Depot allowing for a green commute from Boston and the NorthShore (both Newburyport and Rockport lines)

Reports to

Manager, Training Services

Responsibilities

The Training Specialist will initially work side-by-side with other members of the training team to learn our processes and current POC analyzer training services. We will then expect you to perform trainings independently, though coordinate activities with the team and manager. Eventually there may be opportunities to develop training programs for new analyzers and new clients. Initially your responsibilities will include:

- Train medical professionals on a variety Point-of-Care analyzers via video conferencing
- Perform multiple video trainings a day
- Proficient with basic medical terminology as related to Point of Care testing
- Comfortable training large groups of medical professionals with varying backgrounds
- Schedule trainings for multiple clients
- Respond to customer communications in a timely manner
- Regular 8am-5pm hours with one 11am-8pm shift a week is preferred

Qualifications

- Minimum Bachelor's degree, with concentration in science or medicine preferred
- Experience in the diagnostics and clinical laboratory industry is preferred
- Strong communication and public speaking skills
- Excellent presentation skills- must effectively deliver content to a diverse, professional audience
- Proficiency with Microsoft Office applications (PowerPoint, Word, Excel, Access) is required. Experience with video conferencing services (e.g. Adobe Connect, WebEx, GoToMeeting, etc.) and CRMs (e.g. Salesforce.com) is a plus
- Independent thinker with ability to assess, adapt and cater to individual needs of the those being trained
- Outgoing and engaging personality
- Reliable and dependability to ensure we meet client timelines and schedules

Compensation

MDC Associates offers competitive salary and benefits, including health/dental, HRA, and 401k with match. We also support an engaging work environment that provides everyone the opportunity and structure to learn and grow.

How to Apply

Please submit an updated Resume/CV and a brief summary of why you are applying for the position and why you want to work for MDC Associates.

Contact

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Manager, Training Services
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